

Wealth in Asia – the Drive to Improve Business Processes, Efficiencies and Compliance

3.00pm

Wealth in Asia – the Drive to Improve Business Processes, Efficiencies and Compliance

- What are the biggest opportunities for you?
- To grasp these opportunities, what are the key organisational and strategic challenges the wealth industry faces?
- How do you balance the need to offer clients seamless self-serve capabilities as well as offering more elevated advisory and DPM propositions?
- What digital technologies and services are you focusing on to further enhance your client offering and at the same time boost internal efficiencies?
- What are some of the key challenges and hurdles to overcome around compliance, and where within your bank/firm are your key compliance pain points?
- Can embedded compliance boost business and make processes more efficient by overcoming regulatory challenges, reducing costs and mitigating risks?
- Is enough being achieved in the field of CLM/CRM to deliver personalisation, relevance, suitability and thereby achieve a greater 'share of wallet' from the clients?
- How do you manage internal decision-making and then integration to ensure that new processes and digital solutions are the right ones and well understood and adopted internally?

Alan Blanchard
Head of Business Development
Apiax

Helen Kan
Executive Director, Deputy Chief Executive Officer and Head of Personal & Business Banking Group
China CITIC Bank International

Alex Sim
Managing Director, Chief Operating Officer
UOB Private Bank

4.00pm

Webinar Ends