The Evolution of Wealth Management in the Middle East

3.00pm The evolution of Wealth Management in the Middle East

- What are the key developments in the Middle East Wealth Management and Asset Management?
- Can the GCC region professionalise and expand its offerings to keep more home-grown private clients working through the main regional centres, and trusting the local WM industry with more AUM?
- Where are the key areas of focus for digital investment in tools and solutions, and why?
- Why is the introduction of an e2e digital wealth and investment management journey a client requirement?
- What market trends and strategic topics have to be considered?
- What elements have to be included to have the right value proposition?
- Who is competitive in the region, the global private banks, boutique international banks, arms of the major local banks, or the growing independent wealth management community?
- What do Middle East clients seek? More products? Better advice? DPM? Estate & Succession planning? In short, where is the need, the demand and the growth?
- In terms of investments, what are the key trends for Middle East HNWIs and UHNWIs in terms of portfolio construction and preferences?

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4.00pm Webinar Ends