Malaysian Wealth Management – The Evolution of the Market and the Challenges Ahead

3.00pm

Malaysian Wealth Management – The Evolution of the Market and the Challenges Ahead

- What is the opportunity for wealth management industry and has Malaysia been living up to its potential?
- Do Malaysia's private clients have sufficient trust in the private banks and the advisory community?
- Can Malaysia keep more of its very wealthy clients onshore, or will they keep focusing on the offshore market, especially Singapore?
- Is there enough talent at home, or does the best talent move offshore in Asia?
- Is there a drive towards genuinely open architecture, and is this initiative succeeding so far?
- How can the regulators and the industry work together to expand the range of investment opportunities?
- Are the key players in Malaysia converting clients to advisory and/or DPM?
- What digital proposition is on offer to clients across the different segments of wealth, why and how is this developing?
- Malaysia has a head start globally in Islamic finance, but is the country truly developing its Islamic wealth management market?
- Are the private clients engaged sufficiently with life insurance solutions?
- Is the concept of professional legacy and succession planning winning through?
- What digital proposition is on offer to clients across the different segments of wealth, why and how is this developing?

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4.00pm

Webinar Ends