

# India's Wealth Management Market: Embracing a Remarkably Bright Future

3.00pm

India's Wealth Management Market: Embracing a Remarkably Bright Future

- What has been happening in India's wealth management market, and what are the key developments ahead?
- Is growth sustainable even if the equity market were to cool down?
- What are India's wealthy private clients investing in, why and what is the outlook?
- Are alternative assets of increasing importance for HNW and UHNW clients?
- Are India's private clients investing more into international assets, and if so, why, what and how?
- What is happening to the world of investments in the vast mass affluent space, and how can these clients be properly reached and serviced?
- What are the key enhancements the banks and other competitors have been making to their value proposition, products and service offering?
- What is happening in the world of estate and legacy planning, and what are the key ingredients required to successfully help private clients in these endeavours?
- What is happening in the life insurance market for wealthy Indians, and how is the wealth industry catering to these needs?
- What about India's next generations of clients? How can they be reached successfully and engaged with properly?
- The transfer of wealth across generations – how is that evolving in India and what are the implications?
- How is technology helping the banks and other wealth management firms engage with and properly service their clients and prospects?

Nitin Singh  
Managing Director & CEO  
Avendus Wealth Management

Arpita Vinay  
Managing Director and Co-Head  
Centrum Wealth

Anupam Guha  
Head of Private Wealth Management & Equity Advisory Group  
ICICI Securities

Lakshey Gangwani  
Regional Sales Director  
InvestCloud

Aman Rajoria  
Managing Director- Head Private Bank, India  
Standard Chartered Bank

4.00pm

Webinar Ends