

HUBBIS INVESTMENT FORUM - Singapore 2022

8.30am	Registration
8.55am	Welcome Address Michael Stanhope Founder & Chief Executive Officer Hubbis
9.00am	Panel Discussion - in partnership with Janus Henderson Investors Private Wealth Leaders – refining the proposition to meet client needs <ul style="list-style-type: none">• What is happening to the private client base in Asia, and how are clients’ needs and expectations changing?• Are clients genuinely more interested in ESG and Sustainability?• How are you enhancing your value proposition, products and service offering?• How are you evolving the quality and type of advice you offer to clients?• What are the preferences of the next gen? Chair Andrew Hendry CEO Singapore and Head of Distribution, Asia Janus Henderson Investors Speaker Vincent Magnenat Limited Partner, Global Head of Strategic Alliances, Asia Regional Head Lombard Odier Michael Blake Chief Executive, Asia UBP Carolyn Leng Managing Director Bordier & Cie
9.30am	Presentation Navigating China investments amid disruptions Wendy Chen Senior Investment Analyst GAM Investments <ul style="list-style-type: none">• Top-down disruption: the changing wind of regulations• Bottom-up disruption: the constant evolution of industries• Disruptor resonance: invest in China transformation
9.45am	Panel Discussion - In partnership with GAM Investments

Investing in China – where can you find the best value?

- What is China trying to achieve with policy/regulatory changes?
- Which industries would benefit/suffer from the regulatory and policy changes going through China now?
- What does this mean for manager selection?
- What changes should a portfolio manager/asset allocator/fund selector implement in their investment approach towards China?
- Property market turmoil – what are the effects for other consumer led sectors?

Chair

Terence Bong
Managing Director - Head of Singapore
GAM Investments

Speaker

Jean Chia
Chief Investment Officer & Head, Portfolio Management & Research Office
Bank of Singapore

Alice Tan
Head of Maybank Private and Head, Products and Investment Solutions
Maybank

Wendy Chen
Senior Investment Analyst
GAM Investments

10.15am

Presentation

How sub advised funds will continue enhancing the fund industry across the globe – an empirical overview and strategic outlook

Dr Angelina Pramova
Global Head of Business Development Investment Solutions
Allfunds

- What is the current magnitude of the trend towards combining investment funds with mandates or sub advised funds across different jurisdictions?
- Do funds of funds still have a place in the core wealth management offering of a bank?
- How can you exploit mandates and exclusive/tailored opportunities in the sub advisory space to enhance your profitability – empirical case studies.

10.30am

Panel Discussion - In partnership with Allfunds

The evolution of the ESG investment market

- What are you doing to adapt your products, services and expertise to the evolution of the ESG investment market today and for the future?
- What are the expectations of investors in relation to ESG, Sustainability and Climate?
- How are you delivering on their expectations?
- What are some of the issues - data quality, reporting, consistent regulations etc?
- How do you discuss the investment strategy with clients who are interested in ESG and Sustainably?
- How do you frame the conversation with clients?
- What are the consequences of ESG factors when related to portfolio performance and risk?
- When selecting funds – how do you decide what is relevant and appropriate?

Chair

David Perez de Albeniz
Head of Asia
Allfunds

Speaker

Marc Lansonneur
Managing Director, Head of Managed Solutions and Investment Governance
DBS Private Bank

Arjan de Boer
Head of Markets, Investments & Structuring, Asia
Indosuez Wealth Management

George Boubouras
Managing Director, Head of Research, Investments & Advisory
K2 Asset Management

11.00am

Refreshment & Networking

11.30am

Presentation
How overvalued is private real estate?

Tim Gibson
Co-Head of Global Property Equities, Portfolio Manager
Janus Henderson Investors

- Real estate equities have fallen in 2022, Private real estate values are up – what's going on!?
- What is being implied by market pricing, who is right and what should I do?
- Where are the opportunities and how do I access them?

11.45am

Presentation
Riding on the global recovery story with Singapore REITs

Adrian Chew
SVP, Sales & Product Strategy
CSOP Asset Management

- Singapore REITs market performance review
- CSOP iEdge S-REITs Leaders Index ETF, why it makes sense.

12.00pm

Panel Discussion - In partnership with CSOP Asset Management

Building resilient portfolios in challenging markets

- Are your portfolios currently fully vested or holding high levels of cash or heavily hedged against downside risks?
- Where do you see pockets of value and opportunities in the current global environment?
- What are some of the themes that resonate with clients today?
- What's your view on the traditional 60/40 allocation going into an overall high interest rate regime like in the 70-80s?
- How open are the U/HNWs to using ETFs for their portfolio?

- Where are some of the challenges/benefits when using ETFs for asset allocations
- Are ETFs an efficient tool in asset allocation and what proportion are these used in your bank?
- ETF Innovation has come a long way, what further innovation you hope to see or expect in the near future?

Chair

Adrian Chew
SVP, Sales & Product Strategy
CSOP Asset Management

Speaker

Isaac Poole
Global Chief Investment Officer Portfolio Manager
Oreana Financial Services

Steve Brice
Chief Investment Officer
Standard Chartered Private Bank

Ritesh Ganeriwal
Head of Investment Advisory
Syfe

12.30pm

Presentation
Every Investment Manager Needs a Digital Asset Securities Strategy

Julian Kwan
Co-Founder and CEO
InvestaX

- Increase Assets Under Management (AUM)
- Offer New Digital Products and Stay Relevant
- Create New Revenue Streams for Their Business

12.45pm

Presentation
UK real estate investing unlocked

Jatin Ondhia
Co-Founder and CEO
Shojin

- The UK real estate investment market
- Shojin's real estate investment platform
- Track record and investment opportunities

1.00pm

Lunch & Networking

2.00pm

Forum Ends