

Execution and Custody – what are the trends and developments?

3.00pm

Execution and Custody: Analysing the Key Trends & Developments for Independent Wealth Managers

- What are the vital components of a state-of-the-art custody proposition today?
- What are the key elements of the decisions in terms of selecting custody providers?
- Are the traditional private banks still the most important partners, and why?
- Are digital platforms more appealing than ever?
- Is there a long-term trend for clients to unbundle custody from execution from advice?
- What is your wish-list of new products and services that you want to get from your custodian?
- What digital tools have been developed to help you?
- How important are fees / cost / transparency?
- Are you reducing the number of custodians?
- What impact has the pandemic had on the execution and custody businesses in Asia?
- Is this all about pricing, in other words are the digital (non-bank) platforms simply offering cheaper custody and execution solutions, or are they also competing on quality, solidity, diversity of products and services, transparency and so forth?
- What developments have the digital platforms got in their armoury for the months and years ahead?

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4.00pm

Webinar Ends