

# ESG and Sustainability – Refining the Investment Proposition to Attract Asia’s HNW Clients

3.00pm

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- What is the Asian WM community doing to adapt their products, services and expertise to the evolution of the ESG investment market today and for the future?
- What are the expectations of investors in relation to ESG, Sustainability and Climate?
- How are you delivering on their expectations?
- What are some of the issues - data quality, reporting, consistent regulations ect?
- How do you discuss the investment strategy with clients who are interested in ESG and Sustainably?
- How do you frame the conversation with clients?
- What are the consequences of ESG factors when related to portfolio performance and risk?
- When selecting funds – how do you decide what is relevant and appropriate?
- How can Asia’s wealth industry curate the best range of ESG investments, from individual stocks, through funds, ETFs, DPM mandates, and so forth?
- How can ‘The Climate Pledge’ potentially drive ESG investing growth in Asia-Pacific fund industry
- Is there a passive route to ESG?
- Is there a positive impact of the metaverse on carbon emissions?

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4.00pm

Webinar Ends