India – A Wealth Management Update on one of Asia's Most Dynamic Markets

3.00pm	India – A Wealth Management Update on one of Asia's Most Dynamic Markets • What has been happening in India's wealth management market, and what are the key developments ahead? • Which types of banks or wealth management firms are achieving the most success in India, and why? • What are the key enhancements the banks and other competitors have been making to their value proposition, products and service offering? • What is happening in the world of estate and legacy planning, and what are the key ingredients required to successfully help private clients in these endeavours? • What is a typical structure of a family office? • What are the topics discussed with clients when there is a liquidity event – especially from a tax optimisation perspective? • What about India's next generations of clients? How can they be reached successfully and engaged with properly? • How is technology/digital helping the banks and other wealth management firms engage with and properly service their clients and prospects? What are the key areas of emphasis for the ongoing digital journey? Sumegh Bhatia CEO & Managing Director - India Lighthouse Canton Quella Tang Sales Director, ASEAN & India SS&C Eze Shiv Gupta Founder & Chief Executive Officer Sanctum Wealth
4.00pm	Webinar Ends