

HUBBIS DIGITAL ASSETS IN WEALTH MANAGEMENT FORUM - SINGAPORE 2023

8.30am Registration

8.55am Welcome Address

Michael Stanhope
Founder & Chief Executive Officer
Hubbis

9.00am Panel Discussion

The Digital Assets Landscape – More Confusing Than Ever?

- What is next for digitised assets and what does it mean for the wealth management community in Asia? What are the big trends we need to pay attention to?
- Is the crypto winter now over? In the aftermath of the FTX collapse, and a host of other negative news, is the worst over for investors in cryptocurrencies?
- What are the infrastructure building blocks required for institutional investors, asset managers, private banks who want to work with digital assets?
- What are the various risks to manage when working with digital assets and what are institutions doing to mitigate each of them (counterparty risk vs. tech risk vs op risk vs reg risk vs settlement risk vs credit risk, etc. etc.)?
- How has the state of regulation evolved post the crypto exchange chaos, and are the current safety measures adequate for investors within the existing digital assets ecosystem?
- What are the regulatory updates we need to consider?
- What measures have been undertaken to mitigate regulatory inconsistencies and arbitrage in the financial sector?

Chair

Lasanka Perera
Chief Executive Officer, Singapore
Independent Reserve

Speaker

Christopher Ngoi
Director of Blockchain
KPMG

Rajeev Tummala
Head of Digital & Data - Asia & MENA, Securities Services
HSBC Bank

Richard Swainston
APAC Market Director
Metaco

Silvia Wong
Sales Director
Talos

Jia Yng Wee

COO & Co-founder
Cloudwall

9.30am

Presentation
Wealth Management in the Age of Digital Assets and Tokenisation: To the Moon?

Jakub Smolinski
Associate Partner
Synpulse

- How are Asian high-net-worth individuals responding to the adoption of cryptocurrencies, and what is the scale of crypto wealth that bypasses traditional wealth management?
- Why is there an urgent need for traditional wealth management to incorporate digital assets, and what role should private banks and external asset managers (EAMs) play in this adoption?
- What potential benefits and opportunities does the emergence of tokenization offer to investors, markets, and wealth managers?

9.45am

Presentation
Why Bitcoin? Why now?

Lasanka Perera
Chief Executive Officer, Singapore
Independent Reserve

- Bitcoin and money today.
- Bitcoin and crypto in your portfolio.
- Bitcoin and ESG.

10.00am

Presentation
Virtual Asset ETFs: How else can Wealth Managers access Digital Assets?

Bruce Zhang
Head of Fixed Income
CSOP Asset Management

- Why Digital Assets as an Asset Allocation consideration for Wealth Managers?
- What are some of the factors affecting performance of Digital Assets?
- How can wealth managers access exposure to Digital Asset while eliminating the risk of frauds?

10.15am

Panel Discussion

Wealth Managers and Digital Assets – Are We Making Any Progress?

- What are the key barriers faced by private banks and wealth managers when launching a digital asset strategy?
- What are the considerations in build vs buy when it comes to preparing your tech stacks for digital assets?

- Why should Asia's private clients consider investing in digital assets?
- Should Asia's banks, private banks and EAMs promote digital assets to their wealthier clients?
- What sort of allocations to digital assets should HNW and UHNW investors consider as part of their broader portfolios?
- What are the investment strategies available to clients looking to access?
- What guidelines would you suggest for private clients on purchasing, holding, and storing digital assets safely and efficiently?
- From a wealth management practitioner's perspective, what improvements are desired in the digital securities and tokenization industry?
- What strategies are wealth management firms employing to navigate divergent regulatory outlooks towards digital assets across key financial hubs like Singapore, Thailand, and Hong Kong?
- How can wealth managers balance compliance with emerging regulations while leveraging blockchain and AI technologies for improved service delivery and operational efficiency?

Chair

Sean Lawrence
Head of APAC
Kaiko

Speaker

Ray Tam
Chief Executive Officer
REVO Digital Family Office

Jackson Ng
COO
Azimut

Donald Day
Chief Operating Officer
VDX

Steve Knabl
Chief Operating Officer & Managing Partner
Swiss-Asia Financial Services

Rafael Weber
Head of Institutional Clients
Swissquote

10.45am

Presentation
The Next Wave: Institutional Adoption Of Digital Assets – is the infrastructure ready for wealth managers?

Sudeep Chatterjee
Head of Product
AsiaNext

- Which Digital Assets Are Relevant for Wealth Managers?
- Advancements in the Industry and Infrastructure
- How Are Crypto & Digital Assets Evolving for Wealth Clients?

11.00am
11.30am

Refreshment & Networking
Presentation

The Nexus of Blockchain and Asset Management in the Future

Sean Lawrence
Head of APAC
Kaiko

- Market Update: digital assets current status/activity across the banks, brokers, asset managers and exchanges.
- The existential threat of blockchain technology represents to asset managers.

11.45am

Panel Discussion

The World of Tokenization and Its Role in Sustainability

- What is tokenization and what's the hype about it? What's the difference/opportunity here vs. crypto?
- What types of tokenized assets are out there and starting to gain traction especially in the sustainability space?
- In what ways does tokenization democratize access to traditionally illiquid or high-entry-barrier assets? What is the state of tokenization today with regard to institutional demand, liquidity, and growth?
- How can we address the environmental concerns associated with blockchain technology and digital asset tokenisation?
- If you could pick the most important single problem that blockchain tech solves for environmental sustainability efforts, what is it, and what are some examples?
- Successful use cases that have proven the efficient intersection of sustainability and digital asset tokenisation? How will this landscape evolve in the coming years?
- How is tokenization redefining private wealth and asset management, especially in the context of Asia's evolving financial landscape?
- What unique value propositions does asset tokenization unveil, and how are these values aligned with the financial aspirations of high-net-worth (HNW) and ultra-high-net-worth (UHNW) individuals in Asia?
- How do investors view tokenised assets in terms of sustainability and risk? Are they more likely to invest in tokenised assets aligned with their ESG (Environmental, Social, Governance) goals?

Chair

Wong Kok Hoe
Chief Growth Officer
Chintai

Speaker

Philip Chow
Venture Partner
Audacy Ventures

Manly Liu
Managing Partner
Kingbridge Capital Asset Management

Dan Sleep
SVP Digital Assets and Financial Markets
Northern Trust

Leon Potthoff
President
GX Labs

12.15pm

Presentation
Living Beyond Borders: Investment Migration and Crypto

Rory McDaid
Managing Director Private Clients
Henley & Partners

- Where & why are millionaires migrating in 2023.
- Global insights from Henley & Partner's Crypto Wealth Report.
- Which jurisdictions are the most crypto-friendly investment migration host countries.

12.30pm

Presentation
From Custody to Web3: How to build and scale Digital Asset business models

Richard Swainston
APAC Market Director
Metaco

- How are private banks and wealth managers approaching digital assets?
- What are the factors leading to crypto and digital asset adoption in Singapore?
- What are the bank-grade infrastructure requirements to securely manage digital assets, at scale?
- What's next beyond custody and trading: tokenization, NFTs, staking, yield generation, Web3?

12.45pm

Panel Discussion

Wrapping Up the Day - So Where Do We Go from Here?

- Reflecting on what's been discussed today – how can we take this industry to the next level?
- How can we build more trust and understanding?
- What likely to happen from a regulatory perspective and what's role of Singapore?
- How will digital assets in wealth management evolve? What can we expect in the next twelve months?
- Traditional finance – collaborating or competing with digital assets?

Chair

Irfan Ahmad
Head of Digital Asset Commercialization APAC & MENA
State Street Digital

Speaker

Annabelle Huang
Managing Partner
Amber Group

Pamela Lee
Head of Sales, APAC
Talos

Mauricio Ribeiro
Partner
MOIQ Capital

Alice Chen
Co-founder & General Counsel
InvestaX

1.15pm Lunch & Networking

2.00pm Forum Ends