Developments in the Private Wealth Management Market in India

3.00pm	Developments in the Private Wealth Management Market in India

- What themes will shape the industry in the next ten years?
- How is the asset & private wealth management industry evolving?
- What are the challenges?
- How are client expectations evolving?
- Fees, profitability, cost – what's the right business model?
- What are the key enhancements the banks and other competitors have been making to their value proposition, products and service offering?
- How are MFOs and Independent firms gaining traction?
- With many business families in transition, is estate & legacy planning a growth area, and what do the banks or wealth managers get from their advisory proposition in this area?
- How is technology/digital helping the banks and other wealth management firms engage with and properly service their clients and prospects? What are the key areas of emphasis for the ongoing digital journey?
- What does India's rising connectivity between the wealth centres of Asia and the Middle East mean for the wealth industry at large?

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4.00pm	Webinar Ends